

# Effectively Managing Transitions in Technology

## Are you:

Trying to manage numerous disparate systems which have aged over time, becoming more cumbersome and costly to maintain?

Concerned that your systems have become inefficient and are no longer cost effective to run or to support?

Frustrated by the limitations on hardware choice which are dictated by the software you are running?

Looking for a way forward that will rationalise your existing systems, giving greater flexibility and a more standardised infrastructure?

If so, you are not alone. Here at SCC our experience tells us that many companies wrestle with these concerns daily. They have reached the point where making some form of technology transition, which takes into account the new technologies available in the marketplace today, has to be investigated at the very least.

This is where we can help, as our Centre for Advancing Technology (CAT) has been created to assist companies in doing just this.

## Centre for Advancing Technology

CAT is a technology practice based around a proven transition methodology which we have developed over the years, from hands-on experience with numerous clients. And because we start with a full assessment of your existing systems, we can help you to do what's right for your business and to ensure that you're getting the best from available technology.

The last few years have seen a dramatic increase in the development of new technologies which profess to improve your organisation in some dramatic way. Knowing whether those technologies could benefit your organisation - how, where and indeed if, they can - is key. We can help you to identify where you should be deploying which technologies, evaluate the benefits of these and then manage the process. This means you can be confident that the transition will be achieved quickly and efficiently, with minimum disruption to your business.

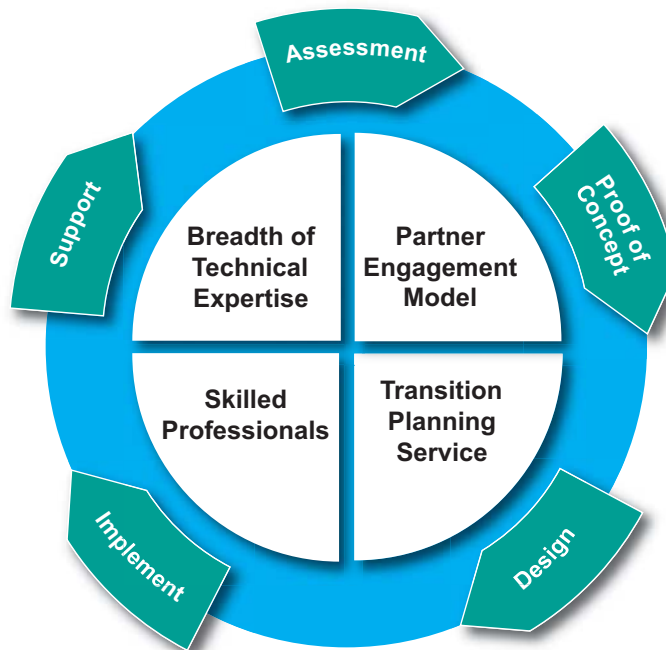
## Illustration

To illustrate how this might work, consider a company which is facing many of the challenges outlined here. For example, they may have been investigating Linux, testing out its reliability and stability but are not sure whether they are in fact right in thinking Linux could meet their requirements.

By following the SCC transition methodology this company can gain an understanding of exactly which areas of their business could benefit from running Linux. Once this has been established and the business case is proven, we can then work with them to design and build a robust Linux-based solution which can be implemented in a straightforward and stress-free manner.

## Transition Methodology

SCC has developed this methodology based on the business and technical requirements of complex transition projects. There are five stages in the process, which run from analysis of the current environment through to building a support solution for the new environment.



### Assessment

Designed to evaluate the feasibility and scope of the transition.

Uses Platform and IT Analytics to collect and analyse relevant data from target systems within your infrastructure.

Provides assessment of risk, combined with total cost of ownership (TCO) and return on investment (ROI) analysis.

### Proof of Concept

Used to demonstrate that the transition can be achieved successfully.

Confirms that the desired performance and cost-saving goals are achievable.

### Design

Delivers detailed transition project plan and configuration of the new solution.

Defines the scope of work for SCC, any third parties involved and for yourselves.

### Implementation

Involves delivery against project plan, including all hardware and software elements.

Ensures rapid implementation of new infrastructure solution, with testing completed prior to handover.

### Support

Giving you a single point of contact for all elements of the new infra structure,

Offering a more effective support service at a lower cost than in-house teams.

Delivering service improvements and cost savings through the sheer scale of our support operations.

## Why SCC?

SCC's commitment is to help you improve performance and drive down costs. Based on our proven methodologies we have established a track record for delivering effective and efficient IT solutions to businesses across Europe. We have 5,000 skilled technicians, consultants and sales support staff within our parent company, the SCH

Group and are Europe's largest privately owned IT Group. All of this is backed up by 28 years of financial stability and regional offices in the UK, France, Spain, Italy, Germany and Benelux.

Our size enables us to provide security for our customers, as well as the best possible technical solutions through our close working relationships with the key vendors.

However, our regional offices within each country ensure that we can always offer a local service, giving you the ability to develop effective working relationships with key individuals at SCC — the people who are there to help you to advance your business.